

# Shared Solutions

## INSURANCE SERVICES

### EMPLOYEE BENEFITS

Vizient Insurance Services drives immediate savings across the Employee Benefits spectrum through the power of aggregation, pooled solutions, and enhanced contract terms.

- Basic Life
- STD, LTD, AD&D
- Medical Stop Loss
- Vision, Dental
- Pharmacy Benefit Management
- Worksite Solutions

**YOUR CHOICE TO RETAIN YOUR CURRENT BROKER.**

### PROPERTY & CASUALTY

Property and casualty (P&C) insurance products and alternative risk models exist to help organizations transfer risk and mitigate the impact of some very complex and potentially expensive issues. From Vizient, you can expect operating margin improvement and improvements to your insurance coverages, terms and risk management programs that will benefit your organization for years to come.

- HPL/GL
- Property
- Cyber Liability
- MD Malpractice
- Managed Care
- Construction

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## ENERGY SOLUTIONS

### ENERGY

Energy costs are a major expense for hospitals, often taking up to 5 percent of the total operating budget. Energy consumption is continual - 24/7, every single day of the year. Even though energy costs are a serious part of the operating budget, supply chain expenses and differing contract management practices usually are addressed first. Our full suite of service offerings can help to significantly reduce your energy costs and consumption through our best-of-class partnerships.

#### Procurement

Better pricing, contract terms, and conditions.

- Natural Gas
- Electricity
- Fuel Oil

#### Invoice Audits

- All Utilities

#### Utilization and Conservation

Measure and reduce current energy consumption without capital investment.

- Cost Reduction
- Risk Management
- Optimization

#### Sustainability

Ability to reduce carbon footprint; creates opportunities for alternative energy sources (wind/solar) to supplement traditional sources.

## MANAGED CARE CONTRACTING

### MANAGED CARE

Managed care contracts are one of the most important drivers of financial reimbursement and profitability for your organization. The contracts affect nearly every department - from utilization review to the business office. Our solution improves reimbursement and provides important contract language protection.



Full Contract Review

Strategy Development

Negotiation

Contract Binder

Payer Scorecards



#### Insurance Employee Benefits

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